

Data Room Guide

BLEEDIO TECH

Seed Round | \$900K at \$5M Post-Money
March 2026

Thank you for your interest in BleedIO Tech. This data room contains all materials needed for Seed-stage due diligence. Below is a recommended reading order and a guide to what's in each folder. **Start with the 5 documents below** — they tell the complete story in under 15 minutes.

RECOMMENDED READING ORDER

- 1 Investment Thesis (1 page)**
Visual overview — problem, solution, traction, business model, comparable exits, the ask.
[BleedIO Tech Investment Thesis.pdf](#)
- 2 Pitch Deck (10 slides)**
Full narrative — Chevron proof, distributed mesh vs. traditional IoT, platform vision, GTM.
[BleedIO Tech Pitch Deck.pdf](#)
- 3 Customer Traction & Pilot Portfolio (1 page)**
Who's using it — Chevron, Snap-on, Lufthansa, Oracle Red Bull Racing, fire departments.
[06_Market_&Traction / BleedIO Tech Customer Traction & Pilot Portfolio.pdf](#)
- 4 Seed Round Term Sheet (5 pages)**
Deal terms — \$5M cap, Early Investor Program, cap table, key terms, path to Series A.
[02_Financials / BleedIO Tech Seed Round Term Sheet.pdf](#)
- 5 Investor Return Scenarios (6 pages)**
What \$100K buys — 7x at Series A, 12x at Series B, 25x+ at exit.
[02_Financials / BleedIO Tech Investor Return Scenarios.pdf](#)

DATA ROOM CONTENTS

Root — Entry Documents Investment Thesis, One-Pager, Pitch Deck 4 files	01 — Company Overview Extended deck, Q&A, Due Diligence handout, Keiretsu DD report 6 files
02 — Financials Term sheet, return scenarios, financial summary, cap table, balance sheet 6 files	03 — Legal & Governance Incorporation, bylaws, SAFE, EIN, DUNS, SAM, CAGE, YC SAFE template 14 files
04 — IP & Compliance Patent status (2 provisionals pending), IP summary, compliance overview 3 files	05 — Product & Technology Product vision, data sheets (locMESH, netMESH), architecture, competitive landscape 8 files
06 — Market & Traction Customer traction, sales pipeline, comparable exits, recognition, firefighting solution 9 files	07 — Team Team overview, resumes, biosketches — IBM, Accenture, Capgemini, Amphenol, Masco 9 files

Key Numbers

Round: \$900K Seed SAFE at \$5M post-money | **Revenue:** \$3-4K MRR | **Chevron:** 3+ months, zero failures | **FDs:** 2 signed, 50 target | **Patents:** 2 pending | **Team:** 4 cofounders, IBM/Accenture/Amphenol pedigree

Stan Podolski, CEO

BleedIO Tech, Inc.

connect@bleedio.com | +1 (484) 238-0867
bleedio.com