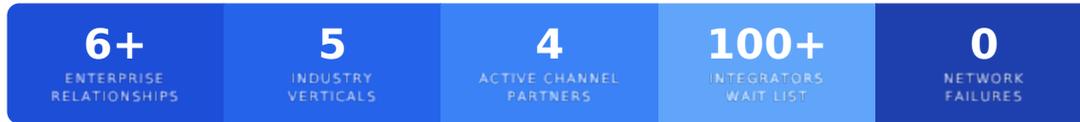


Customer Traction & Pilot Portfolio

BLEEDIO TECH
March 2026 | Seed Round



ENTERPRISE CUSTOMERS & PILOTS

Chevron

Fortune 500 | Oil & Gas | Direct Enterprise

Deployed BleedIO's distributed mesh network in a **live refinery environment** for mission-critical sensor connectivity. Demonstrated at Summer 2025, installed November 2025, and has been operating with **zero failures and zero interruptions** for 3+ months. Replaced traditional hub-based LoRa architecture that could not meet uptime requirements.

3+ months live | Zero failures | Mission-critical sensors | Expansion planned

LIVE DEPLOYMENT

Snap-on

Fortune 500 | Industrial Tooling | Channel / OEM

Exploring **embedded integration** of BleedIO connectivity into Snap-on's product line. Paid pilot validating mesh networking for industrial tool tracking and fleet management across customer sites.

Embedded OEM path | Paid engagement

PAID PILOT

Lufthansa Industry Solutions

Global Enterprise | Aviation & Digital Services

Active engagement with **Lufthansa Digital Services** as a channel partner, reselling BleedIO's connectivity platform to aviation and industrial clients. Validates BleedIO as channel-ready infrastructure.

Channel distribution | Aviation vertical

CHANNEL PARTNER

Oracle Red Bull Racing

Global Brand | High-Performance Operations

Evaluating BleedIO for **high-performance operational environments** requiring ultra-reliable, low-latency connectivity. Validates platform in demanding real-time use cases.

Real-time operations | Brand validation

ACTIVE ENGAGEMENT

Texas A&M University

Research University | Smart Campus

Campus deployment for smart infrastructure and research applications. Validates academic and institutional market fit.

Smart campus

PILOT

Carbon Reform

Climate Tech | Environmental Monitoring

Connectivity solution for environmental sensor networks. Demonstrates cross-industry platform applicability.

Environmental IoT

PILOT

PUBLIC SAFETY PIPELINE (B2G)

U.S. Fire Departments

B2G | Public Safety | IAFF-Endorsed Use Cases

Active engagement with fire departments for **firefighter safety and accountability** using BleedIO's mesh networking. Supported by the International Association of Fire Fighters (IAFF). Current pipeline includes departments in Montgomery County, Masville, and expanding. Target: **50+ departments by Series A**.

IAFF relationship | Firefighter safety | 50+ FD target | \$5-10K ACV per dept

ACTIVE PIPELINE

VALIDATED MARKET VERTICALS



"LoRa does not work in my refinery." — Challenge from Chevron that led to BleedIO's proof-of-concept. After 3 months of live operation with zero failures, BleedIO proved that distributed mesh replaces fragile hub-based architectures in mission-critical environments.

PIPELINE & DISTRIBUTION SUMMARY



